



## DPI STANDARD TRAINING

Introduces a systematic approach to driving performance improvements that allows for all types of business issues to be addressed in a proactive and consistent way across the organization.

## OUTCOMES

Teams get good at diagnosing performance and continuously looking for ways to deliver results that beat expectations. The organization raises its problem-solving capability to the next level and individuals enhance competences around managing results, problem-solving and teamwork.

After attending this course, participants should be able to:

- Apply a systematic approach to diagnosing business performance
- Use rigorous logic to identify underlying drivers and develop actions to effectively address difficult challenges
- Synthesize findings and recommendations for communication to the broader organization
- Roll-out a cross-functional team process that facilitates continuous performance improvements in your organization

## ADDITIONAL DETAIL

During the session, participants are trained on the basic approach and methodology. A comprehensive overview of each step including objectives, key frameworks, and illustrative examples of how they can be applied is delivered. Participants apply the concepts in practice to a real business issue they face. Further time is allocated to a thorough Q&A to allow participants to clarify uncertainties or get a head start on taking learnings to their day job.

## CONTACT



David Sanchez (david@capsysgroup.com) is a Managing Director of CapSys Group, a firm that specializes in strategy execution topics in the Life Sciences industry. Connect with David on [LinkedIn](#) and follow on Twitter [@davidсанchez](#).

### **Targeted Attendees:**

*Managers and their teams who want to improve their skills for: managing results and problem-solving.*

### **Pre-work:**

*A short pre-read is provided approximately 1-week in advance. Participants are asked to bring a business issue to be addressed.*

### **Materials:**

*An overview of the steps and worksheets for breakout sessions will be provided.*

### **Duration:**

*4-hour session.*

### **Fees:**

*\$500 per participant (minimum 6). Expenses billed at cost. All applicable taxes will apply.*

### **Cancellation policy:**

*Minimum 3 weeks in advance.*

*“Thank you very much for this high-quality training.” – L&D Director, Fortune 500 Client*